



Bishops Orchards Selects Pat Munger Construction for Major Renovation

Branford, CT – (April, 2005) – Pat Munger Construction is providing general contractor and construction services, which will result in a new multifaceted addition for Bishops Orchards of Guilford.

Consistent growth, health trends and continual customer requests for additional product lines created a space shortage in many different areas of this 134 year-old business. “The situation bolstered our confidence to invest in an additional 7,220 square-feet of space to serve sales, office, bakery and kitchen, freezer and cooler, storage and common area requirements”, said Keith Bishop, Co-CEO.

“Once we received our design plans from John A. Matthews AIA Architecture and Planning, we went directly to Munger and asked how they would go about helping us with our renovation and in structuring a deal that would be mutually beneficial to both companies”, Bishop stated. “We did not seek a proposal from anyone else.”

“We have a high regard for Munger as they have delivered quality work, on schedule for all the previous projects they have done for our family business, added Jonathan Bishop, Co-CEO and Keith’s cousin.”

This is the eighth addition for a facility, which originated in 1928. The challenge is to blend the current renovation with the prior seven additions. “We want to greet our fall harvest customers and have them wonder what’s different. We want them to say that it’s always looked this way”, according to Keith Bishop.

A unique characteristic is the addition of a 1½ story octagonal shaped entrance with a wrap-around porch. Entrance and exit traffic flows will be more accommodating for customers. An additional challenge is the upgrade of existing facilities to the same fire and safety code levels as the new addition, a very costly endeavor.

According to Mike Cormier, Munger General Superintendent, “this complex project enables Munger to showcase a wide variety of talents such as carpentry and framing, masonry, structural steel, roofing, internal trim and fit-out and mechanical services. This is a challenging job with many hi-tech elements including HVAC, mechanical, fire and safety. Although the work is being performed during business hours, we are able to navigate each of the four quadrants of the complex without interrupting customer activity or employee workflows. This includes cutting the existing interior concrete slab.”

According to David DeMaio, Munger President, “A facility of this age and history presents many unplanned pitfalls as the project evolves. Ongoing technical analysis identifies required changes that must be accommodated by detailed pricing revisions. Our financial solution provides Bishops management with a fiscally sound approach to controlling these unpredictable costs. Munger feels financially secure in being able to develop cost effective solutions for each unplanned situation that occurs. This sort of win-win negotiation can only be accomplished when there is a high level of trust between the parties”.

About Bishops Orchards

Bishop’s Orchards, a family owned and operated farm market, has been in business since 1871. Visit www.bishopsorchards.com or call 203-453-2338.



About Pat Munger Construction

Munger provides tailored, cost effective, best-in-class buildings for industrial and commercial customers. Munger professionals work with clients from land acquisition and site planning through construction and certificate of occupancy. Munger provides management services for site work, concrete work, steel erection and construction and the best mix of prefabricated steel, structural steel, wood and masonry. Proven by an array of successful projects, repeat customers, skilled and loyal people, Munger's reputation as a quality builder shines brightly. www.mungerconstruction.com or 203-483-3645.